

**Enterprise Products Partners L.P.**  
**Gross Operating Margin**  
**(Dollars in millions)**

	<b>Total 2004</b>	<b>Total 2005</b>	<b>Total 2006</b>	<b>Total 2007</b>	<b>Total 2008</b>
Gross operating margin by segment:					
NGL Pipelines & Services	\$ 374.3	\$ 579.8	\$ 752.5	\$ 812.5	\$ 1,290.4
Crude Oil Pipelines & Services	-	-	-	-	-
Natural Gas Pipelines & Services	90.9	353.1	333.5	335.7	411.4
Petrochemical & Refined Products Services	121.6	126.0	173.0	172.3	167.5
Offshore Pipelines & Services	36.5	77.4	103.4	171.6	188.2
Other Investments	31.9	-	-	-	-
Total segment gross operating margin (a)	655.2	1,136.3	1,362.4	1,492.1	2,057.5
Net adjustment for shipper make-up rights (b)	-	-	-	-	-
Total gross operating margin (non-GAAP) (c)	655.2	1,136.3	1,362.4	1,492.1	2,057.5
<i>Adjustments to reconcile non-GAAP gross operating margin to GAAP operating income</i> <i>(addition or subtraction indicated by sign):</i>					
Depreciation, amortization and accretion expense in operating costs and expenses (d)	(193.7)	(413.5)	(440.3)	(513.9)	(555.4)
Asset impairment charges in operating costs and expenses	-	-	-	-	-
Operating lease expenses paid by EPCO	(7.8)	(2.0)	(2.0)	(2.0)	(2.0)
Net gains or losses attributable to asset sales and related matters in operating costs and expenses	16.0	4.5	3.3	(5.4)	3.6
General and administrative costs	(46.7)	(62.3)	(63.3)	(87.8)	(90.5)
Operating income (GAAP) (c)	<u>\$ 423.0</u>	<u>\$ 663.0</u>	<u>\$ 860.1</u>	<u>\$ 883.0</u>	<u>\$ 1,413.2</u>

- (a) Within the context of this table, total segment gross operating margin represents a subtotal and corresponds to measures similarly titled and presented with the business segment footnote found in our consolidated financials statements.
- (b) Gross operating margin by segment for NGL Pipelines & Services and Crude Oil Pipelines & Services reflect adjustments for shipper make-up rights that are included in management's evaluation of segment results. However, these adjustments are excluded from non-GAAP total gross operating margin in compliance with guidance from the SEC.
- (c) Gross operating margin and operating income are calculated based on historical results of Enterprise prior to the Holdings and TEPPCO Mergers in 2009 and 2010, respectively.
- (d) Excludes amortization of major maintenance costs for reaction-based plants, which are a component of gross operating margin.

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	<b>Total 2009</b>	<b>Total 2010</b>	<b>Total 2011</b>	<b>Total 2012</b>	<b>Total 2013</b>
Gross operating margin by segment:					
NGL Pipelines & Services	\$ 1,599.4	\$ 1,732.6	\$ 2,184.2	\$ 2,468.5	\$ 2,514.4
Crude Oil Pipelines & Services	37.7	113.7	234.0	387.7	742.7
Natural Gas Pipelines & Services	362.6	527.2	675.3	775.5	789.0
Petrochemical & Refined Products Services	235.8	584.5	535.2	579.9	625.9
Offshore Pipelines & Services	248.2	297.8	228.2	173.0	146.1
Other Investments	-	4.2	14.8	2.4	-
Total segment gross operating margin (a)	2,483.7	3,260.0	3,871.7	4,387.0	4,818.1
Net adjustment for shipper make-up rights (b)	-	-	-	-	(4.4)
Total gross operating margin (non-GAAP) (c)	2,483.7	3,260.0	3,871.7	4,387.0	4,813.7
<i>Adjustments to reconcile non-GAAP gross operating margin to GAAP operating income</i> <i>(addition or subtraction indicated by sign):</i>					
Depreciation, amortization and accretion expense in operating costs and expenses (d)	(673.7)	(936.3)	(958.7)	(1,061.7)	(1,148.9)
Asset impairment charges in operating costs and expenses	(8.9)	(8.4)	(27.8)	(63.4)	(92.6)
Operating lease expenses paid by EPCO	(0.7)	(0.7)	(0.3)	-	-
Net gains or losses attributable to asset sales and related matters in operating costs and expenses	(0.1)	44.4	156.0	17.6	83.4
General and administrative costs	(123.7)	(185.4)	(181.8)	(170.3)	(188.3)
Operating income (GAAP) (c)	<u>\$ 1,676.6</u>	<u>\$ 2,173.6</u>	<u>\$ 2,859.1</u>	<u>\$ 3,109.2</u>	<u>\$ 3,467.3</u>

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**(Dollars in millions)**

	<b>Total 2014</b>	<b>Total 2015</b>	<b>Total 2016</b>	<b>Total 2017</b>	<b>Total 2018</b>
Gross operating margin by segment:					
NGL Pipelines & Services	\$ 2,877.7	\$ 2,771.6	\$ 2,990.6	\$ 3,258.3	\$ 3,830.7
Crude Oil Pipelines & Services	762.5	961.9	854.6	987.2	1,511.3
Natural Gas Pipelines & Services	803.3	782.6	734.9	714.5	891.2
Petrochemical & Refined Products Services	681.0	718.5	650.6	714.6	1,057.8
Offshore Pipelines & Services	162.0	97.5	-	-	-
Other Investments	-	-	-	-	-
Total segment gross operating margin (a)	5,286.5	5,332.1	5,230.7	5,674.6	7,291.0
Net adjustment for shipper make-up rights (b)	(81.7)	7.1	17.1	5.8	34.7
Total gross operating margin (non-GAAP) (c)	5,204.8	5,339.2	5,247.8	5,680.4	7,325.7
<i>Adjustments to reconcile non-GAAP gross operating margin to GAAP operating income</i> <i>(addition or subtraction indicated by sign):</i>					
Depreciation, amortization and accretion expense in operating costs and expenses (d)	(1,282.7)	(1,428.2)	(1,456.7)	(1,531.3)	(1,687.0)
Asset impairment charges in operating costs and expenses	(34.0)	(162.6)	(52.8)	(49.8)	(50.5)
Operating lease expenses paid by EPCO	-	-	-	-	-
Net gains or losses attributable to asset sales and related matters in operating costs and expenses	102.1	(15.6)	2.5	10.7	28.7
General and administrative costs	(214.5)	(192.6)	(160.1)	(181.1)	(208.3)
Operating income (GAAP) (c)	<u>\$ 3,775.7</u>	<u>\$ 3,540.2</u>	<u>\$ 3,580.7</u>	<u>\$ 3,928.9</u>	<u>\$ 5,408.6</u>

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	1Q 2019	2Q 2019	3Q 2019	4Q 2019	Total 2019
Gross operating margin by segment:					
NGL Pipelines & Services	\$ 959.2	\$ 966.3	\$ 1,008.3	\$ 1,136.0	\$ 4,069.8
Crude Oil Pipelines & Services	662.3	513.2	496.2	416.1	2,087.8
Natural Gas Pipelines & Services	264.3	301.8	258.5	238.0	1,062.6
Petrochemical & Refined Products Services	242.6	304.9	288.4	233.7	1,069.6
Offshore Pipelines & Services	-	-	-	-	-
Other Investments	-	-	-	-	-
Total segment gross operating margin (a)	2,128.4	2,086.2	2,051.4	2,023.8	8,289.8
Net adjustment for shipper make-up rights (b)	5.3	(5.7)	(15.3)	(8.4)	(24.1)
Total gross operating margin (non-GAAP) (c)	2,133.7	2,080.5	2,036.1	2,015.4	8,265.7
<i>Adjustments to reconcile non-GAAP gross operating margin to GAAP operating income</i> <i>(addition or subtraction indicated by sign):</i>					
Depreciation, amortization and accretion expense in operating costs and expenses (d)	(450.9)	(462.8)	(467.1)	(467.5)	(1,848.3)
Asset impairment charges in operating costs and expenses	(4.8)	(7.0)	(39.4)	(81.5)	(132.7)
Operating lease expenses paid by EPCO	-	-	-	-	-
Net gains or losses attributable to asset sales and related matters in operating costs and expenses	0.4	2.1	0.1	3.1	5.7
General and administrative costs	(52.2)	(52.5)	(55.5)	(51.5)	(211.7)
Operating income (GAAP) (c)	<u>\$ 1,626.2</u>	<u>\$ 1,560.3</u>	<u>\$ 1,474.2</u>	<u>\$ 1,418.0</u>	<u>\$ 6,078.7</u>

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	1Q 2020	2Q 2020	3Q 2020	4Q 2020	Total 2020
Gross operating margin by segment:					
NGL Pipelines & Services	\$ 1,042.0	\$ 968.1	\$ 1,028.1	\$ 1,144.2	\$ 4,182.4
Crude Oil Pipelines & Services	452.9	634.4	481.8	428.2	1,997.3
Natural Gas Pipelines & Services	283.8	208.9	208.4	225.5	926.6
Petrochemical & Refined Products Services	278.5	191.5	315.0	296.8	1,081.8
Offshore Pipelines & Services	-	-	-	-	-
Other Investments	-	-	-	-	-
Total segment gross operating margin (a)	2,057.2	2,002.9	2,033.3	2,094.7	8,188.1
Net adjustment for shipper make-up rights (b)	(9.7)	(4.5)	(39.9)	(31.6)	(85.7)
Total gross operating margin (non-GAAP) (c)	2,047.5	1,998.4	1,993.4	2,063.1	8,102.4
<i>Adjustments to reconcile non-GAAP gross operating margin to GAAP operating income</i> <i>(addition or subtraction indicated by sign):</i>					
Depreciation, amortization and accretion expense in operating costs and expenses (d)	(482.8)	(494.3)	(484.2)	(500.2)	(1,961.5)
Asset impairment charges in operating costs and expenses	(1.6)	(11.8)	(77.0)	(800.2)	(890.6)
Operating lease expenses paid by EPCO	-	-	-	-	-
Net gains or losses attributable to asset sales and related matters in operating costs and expenses	(0.1)	1.6	0.6	2.3	4.4
General and administrative costs	(55.5)	(57.0)	(50.3)	(56.8)	(219.6)
Operating income (GAAP) (c)	<u>\$ 1,507.5</u>	<u>\$ 1,436.9</u>	<u>\$ 1,382.5</u>	<u>\$ 708.2</u>	<u>\$ 5,035.1</u>

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	1Q 2021	2Q 2021	Total 2021
Gross operating margin by segment:			
NGL Pipelines & Services	\$ 1,086.4	\$ 1,097.6	\$ 2,184.0
Crude Oil Pipelines & Services	400.2	418.9	819.1
Natural Gas Pipelines & Services	535.2	202.0	737.2
Petrochemical & Refined Products Services	281.5	326.3	607.8
Offshore Pipelines & Services	-	-	-
Other Investments	-	-	-
Total segment gross operating margin (a)	2,303.3	2,044.8	4,348.1
Net adjustment for shipper make-up rights (b)	20.0	16.6	36.6
Total gross operating margin (non-GAAP) (c)	2,323.3	2,061.4	4,384.7
<i>Adjustments to reconcile non-GAAP gross operating margin to GAAP operating income</i> <i>(addition or subtraction indicated by sign):</i>			
Depreciation, amortization and accretion expense in operating costs and expenses (d)	(496.1)	(499.1)	(995.2)
Asset impairment charges in operating costs and expenses	(65.5)	(17.9)	(83.4)
Operating lease expenses paid by EPCO	-	-	-
Net gains or losses attributable to asset sales and related matters in operating costs and expenses	(10.9)	(0.3)	(11.2)
General and administrative costs	(56.3)	(51.5)	(107.8)
Operating income (GAAP) (c)	<u>\$ 1,694.5</u>	<u>\$ 1,492.6</u>	<u>\$ 3,187.1</u>

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